ACCELERATE YOUR CLOUD TRANSFORMATION

Cloud Transformation Services
THE FUTURE OF CLOUD IS HYBRID

94% of Enterprises Use Cloud

22% Public Only
69% Hybrid
3% Private Only

Agility & Speed Are Top Drivers

- Faster Deployments
- On-Demand Capacity
- Desire to Lower Data Center Costs
- Cost Saving on In-house IT
- Outsourcing of IT Operations
- Additional Security Layer
- Moving from CapEx to OpEx

SOURCE: 2019 RightScale State of the Cloud Report
THE FULL VALUE OF CLOUD HAS YET TO BE REALIZED

Barriers to speed in a cloud-enabled world

- Managing costs
- Alignment
- Funding transformation
- Cloud skills gap
- Maturity
- Laws and regulations
- Scarcity of talent
- Proprietary concerns
- Complexity
- Cloud security
- Legacy debt
BUSINESS-TO-BUSINESS INTEGRATION CONTEXT
TRANSFORMATION PHASES ITERATION

- Conceptual
- Discovery & Requirements
- Application Design
- Infrastructure
- Azure DevOps
- Proof of Concept
- UX/UI
AZURE CLOUD GOVERNANCE IN ACTION
AZURE BUSINESS-TO-BUSINESS INTEGRATION
HPE POINTNEXT SERVICES
Accelerating your success from edge to cloud

**Edge-Centric**
- **Internet of Things**
  Connect and incorporate existing infrastructures with IoT platforms.
- **Networks & Workplaces**
  Secure network connectivity across intelligent places.

**Cloud-Enabled**
- **Hybrid Cloud**
  Streamline your cloud transformation and empower your people.
- **IT Modernization**
  Modernize datacenters with container technologies.

**Data-Driven**
- **AI & Analytics**
  Accelerate AI adoption with a carefully curated ecosystem of partners.
- **Secure Data Platforms**
  Migrate to unified and secured data platforms.
EXPANDED EXPERTISE & SOLUTIONS
Strategic acquisitions expand HPE’s ability to provide end-to-end solutions available nowhere else

Edge-Centric
aruba
a Hewlett Packard Enterprise company

Cloud-Enabled
Cloud Technology Partners
RedPixie

Data-Driven
bluedata
CRAY
MAPR
ACCELERATING BUSINESS OUTCOMES WITH HYBRID CLOUD

Thought Leadership

• Transforming enterprise in the cloud since 2010
• Proven methodologies, software and IP to accelerate cloud transformations
• 800+ free Doppler articles sharing cloud best practices and expert advice

Execution Experience

• 1000+ enterprise engagements across AWS, Azure and Google Cloud Platform
• 50+ F500 cloud transformation clients
• 20+ years average delivery experience
NEXT STEPS: SERVICES FOR EVERY STEP OF YOUR CLOUD JOURNEY

Enable

- Cloud Transformation Maturity (CTM) Assessment
- Cloud Business Office (CBO)

Learn and Align

- Cloud Workshops

Assess

- Application Portfolio Assessment
- Economic Analysis (TCO & ROI)
- Security Assessment
- DevOps Assessment
- Operations Assessment

Build

- Minimum Viable Cloud
- Automation Framework

Migrate

- Application Migration
- Migration Operations Center

Modernize

- Application Modernization
- IT Modernization

Innovate

- Cloud-Native Software Solutions

TRANSFORM

Operate