Vanguard partners with HPE OEM Solutions for evolving, long-term innovation

Vanguard Infrastructures provides security solutions to protect governments and businesses against external and insider threats. It continues to expand the reach of its AI-driven security solution through a longstanding partnership with Hewlett Packard Enterprise (HPE) Original Equipment Manufacturer (OEM) Solutions. Take a look at how the partnership has evolved.

**Vanguard Infrastructures chose HPE OEM Solutions for three reasons:**

1. Reliable IT infrastructure, including the ProLiant Gen10 server, the world’s most secure industry-standard server
2. Global expertise, specialists, customer delivery and support
3. Availability of demo equipment and engineering assistance for real-world field testing

“HPE OEM Solutions brings strong value to us. We can consistently deliver the same product on time, any time to our customers across the world.”

Troy Cooper, CEO of Vanguard Infrastructures

Through continuous communication and cooperation, the partnership has enabled Vanguard Infrastructures to:

- Expand globally to new markets including Malaysia, Singapore, Australia, the Middle East and Japan
- Ship solutions to new verticals such as healthcare, banking and government
- Accelerate time-to-market
- Focus on further innovation, while remaining confident that each stage of the product lifecycle - from system build, to application installation and appliance delivery - is properly configured and supported
- Commercialize its solutions and expand to more markets
- Draw on new HPE technology advances to expand the Wraith platform
- Continue creating frontline security innovations

HPE OEM Solutions partners with technology innovators to help them create new services faster, build intelligent edge solutions, minimize risk, and leverage global support. Watch the video to learn more about what Vanguard Infrastructures and HPE OEM Solutions has achieved, or get in touch with us today.

Watch video  Contact us